

KDFM Premier:

The Unique All-Inclusive MPS Program!

A SOLUTION FOR EVERY NEED!

"One of my customers, a law office, wants to secure its printing jobs and reduce the waste"

"My customers keep asking me for solutions to save money and lower their environmental footprint"

"I want to reduce the extra stock of cartridges left at customer site"

"I need to identify the excessive printing jobs to keep control of my cost per page"

"My top customer is a public accounting firm who wants to charge its printing costs by account"

KDFM Premier

Is an all-inclusive package that answers both dealer and end-user printing management requirements. It is a suite of managed print services solutions that helps you manage and save on printing costs, while adding value to your customer proposals and ensuring customer loyalty.

► Device Management

► Analysis & Print Governance

► Cost control & Accounting

► Print Security



A Unique Solution for Both Device and Print User Management

Total printing costs (including supplies, maintenance and support) in an organization can represent up to 3% of its revenue and most of the time, they are hidden or underestimated. However, customers are looking for solutions to reduce these costs, whatever the solution is: harmonize the fleet, switch to MFPs, change printing behaviors, recharge costs on users, etc...

KDFM Premier is an easy-to-use and flexible solution that allows both the office equipment dealer and its customers to optimize efficiency and control their own costs.



YOUR BENEFITS

- Accurate and reliable meter reading solution
- Cloud-based system, with security permission
- Powerful alert filtering
- Projection of the toner depletion date
- Graphical and textual reports available
- TCO Calculation
- ERP interface with data export ability
- Recurring alerts eliminated
- Fast performance
- Full training and support in local language

Remote Device Management

How It Works:

KDFM Premier is a powerful and user friendly tool designed to remotely collect meter reads, facilitate supplies replenishment and report service cost information for managed printers, copiers and MFP fleets.

Automate Your Supplies and Service Management

Set up advanced smart alerts that predict number of days to toner depletion and reduce downtime and automatically collect meter reading & cost information to be potentially exported into accounting systems.

Increase Productivity

With appropriate toner level alerts, you can deliver replacement cartridges just in time and reduce drastically your inventory levels and the stock at customer's site.

With the TCO tracking and the service alert history, you can easily see and define the managed devices that need to be replaced. You're able to identify the costly devices and take appropriate actions.

Increase your sales opportunities by offering supplies for the "toner out" printers and create attractive cost-per-page sales proposals to replace your competitors devices.

Ensure Customer Satisfaction

Your customers receive their supplies just in time, before they need to call you to re-order. You reduce device downtime and ensure their devices run smoothly.

The KDFM portal can be fully branded with your company's name, corporate colours & logo and product name to make KDFM your customized MPS software.

KDFM is also fully compatible with our Automatic Toner Fulfillment (ATF) program that save you time, freight, and toner waste by providing supplies directly to the end-user, after your approval on the suggested automated order. Katun can assist you in each step of this complete suite of solutions with a full and customized training via webinar, backed with full support and a hotline managed by an expert MPS team.

KDFM:

Make your Business Life more Productive and Profitable!

Optimize your Costs & Ensure Customer Satisfaction



KATUN
DEALER FLEET MANAGEMENT

www.katun.com/eu

YOUR BENEFITS

- Value added to your MPS proposal
- Ensure client satisfaction & loyalty
- New hardware sales opportunities
- Predictable additional revenue
- Solid assessment tool for both networked and local devices

YOUR CUSTOMERS' GAINS

- Save on printing output costs
- Enhance document security
- Reduce wasted pages
- Lower environment footprint
- Free up IT resources
- Gain control of printing environment
- Give mobile workers easy printing access

Infinite User Management

Print User Management & Secure Printing

IUM is a client-based architecture and the first step in capturing 100% of all printing information. Installed on the workstation, where the print job originates, IUM automatically captures all print job information, including all activity performed by locally-connected printers. Being client-based, IUM eliminates concerns with the cost, reliability, maintenance, or intrusion of a print server-dependent application.

Infinite User Management is part of the KDFM program but managed differently from the end-user organizations to identify their hidden printing costs, spot equipment abuses, lower environmental impact – optimize the use of the fleet!

Detailed User Print Analysis

100% of the local, networked and direct-to IP devices are tracked automatically by providing about 35 different data per printed job : Who is printing? What? Where? When?

Powerful Print Governance

Holding users accountable for every document that they produce and create eco-conscious users by informing them of their jobs costs by encouraging to select a lower-cost device, use duplex-mode or limit color usage.

Cost Control & Accounting

Every print job is tracked and can be billed by prompting a client/project number or PIN code. Declining balance can also be set up based on total pages, color usage. Optional tracking for copying, scanning and faxing jobs with Embedded program directly installed on the MFP (see below).

Print Security & Print Roaming

Increase document security and release jobs only in front of the device by either using the Embedded program installed on the MFP or a specific app from any web enabled device.

Eliminate documents left at printer to reduce security risk, useless expense and environmental impact. Print documents whenever and wherever you need in a secured workflow without any additional driver installation.

Embedded

Embedded Is an additional program included into IUM directly installed on supported MFDs to manage copies, scans, faxes and prints from individual workstations and release printing jobs using a PIN code or an app.

Help recover document costs and increase printing security and productivity directly from the panel of the enabled multifunction devices.

(currently Sharp OSA, Konica-Minolta OpenAPI, HP OXP, Xerox XLet and Ricoh Android platforms)

Visit www.katun.com/eu for more details on I.U.M.
and ask your Katun sales representative for a Free Trial.