

Katun Performance™ Drum Unit for use in

Konica Minolta bizhub PRESS C6000/C7000-series

Digital Copier/Printers

Katun PN: 39296 • OEM PN: A2VG0Y0 (DU-104)

Reduce costs and improve the long-term profitability of your Konica Minolta bizhub PRESS C6000/C7000-series color machines!



Note: Products shown represent Katun products in this category.

Katun® is very pleased to announce the release of the only OEM-alternative drum unit for these current Konica Minolta machine applications – representing an important addition to our growing color product portfolio. This Katun Performance™ remanufactured drum unit offers OEM-equivalent performance at a significant cost savings over the OEM drum units.

Benefits:

◆ A Cost Savings Opportunity Only From Katun!

Katun is the first and only aftermarket company to provide OEM-compatible remanufactured drum units for these Konica Minolta color applications. You now have the option to choose between the higher-cost OEM drum unit or the lower-cost Katun Performance™ product.

◆ All New Components Ensure Exceptional Quality

The Katun drum unit is remanufactured and assembled with all new components, including a lubrication bar, Katun-exclusive OPC drum and drum cleaning blade. In addition, each drum unit is produced in accordance with Katun's four-part drum cartridge remanufacturing process, ensuring consistent quality and exceptional performance – at a superior value.

◆ OEM-Equivalent Performance

During extensive laboratory testing, these Katun Performance™ drum units produced image density, life, and overall performance equivalent to the OEM product. Additionally, the Katun drum unit offer easy, drop-in installation, just like the OEM product.

◆ Short- and Long-Term Profit Opportunity

These Katun Performance™ drum units will provide dealers with great opportunities – both immediately and in the future – to reduce their expenses on a significant portion of their installed machine base, as these models are still being actively placed in the field.

◆ Cash-4-Cores Recycling Program

Keep sending us your used OEM drum unit cores for this product. In doing so, you can enjoy greater profits, earn cash for your used drum units, and help reduce the number of cores that end up in landfills!

For more information on how to recycle these units, receive money in return and ensure future product availability, please visit www.katun.com/about-us/environment/recycling.

Model Overview (Applications use four drum units.)

OEM	Model	Speed (ppm)	Intro Date	Status
Konica Minolta	bizhub PRESS C6000	60	Oct-2010	Current
	bizhub PRESS C6000 PRO	60	Oct-2010	Current
	bizhub PRESS C7000	70	Oct-2010	Current
	bizhub PRESS C7000 P	70	Oct-2010	Current
	bizhub PRESS C7000 PRO	70	Jun-2011	Current
	bizhub PRESS C70 HC	70	Mar-2011	Current
	bizhub PRO C6000	60	Oct-2010	Current
	bizhub PRO C6000 L	60	Oct-2011	Current

PLD Series

PLD	Model Series
Develop	ineo+ 6000, ineo+ 6000 L, ineo+ 7000

Product Metrics

	OEM	Katun
Part numbers	A2VG0Y0, DU-104	39296
Price per/Sold in	Individual Drum Unit	Individual Drum Unit
Country of origin	China	Assembled in Mexico
OEM Stated drum unit yield/life*	180,000 copies (C 6000-series) 220,000 copies (C 7000-series)	180,000 copies (C 6000-series) 220,000 copies (C 7000-series)

* Actual drum unit life may vary depending on machine application, machine condition and usage conditions.

Select Products for this Machine Series

OEM Part Number	Katun Part Number	Description
A03U720300	36985	Lower Pressure Roller
A03UR70200	29171	Toner Collection Box