



# Katun® & Print Audit Present: Print Audit Accelerator & Print Audit Premier

MPS Programs that Generate  
Revenue While Helping You  
Win New Customers and Keep  
Current Customers!

Under traditional pricing models, print management solutions have greatly benefited end-user organizations and software vendors, but have done little to benefit the solutions provider. Katun® and Print Audit are changing that with two subscription offerings that help office equipment dealers, VARs and MPS providers acquire new customers, keep current customers, and increase revenue!

## Choose the Program that Best Fits Your Needs:

### Accelerator

Print Audit Accelerator is designed for office equipment dealers and MPS providers seeking a low cost device management solution to remotely collect meter reads, automate supplies fulfillment and report service information for managing fleets of printers and MFPs. Along with device monitoring, Accelerator also includes limited access to a variety of user management solutions which are used to analyze, reduce and recover document production costs by controlling workflow.

#### Accelerator Benefits

- Low monthly fee
- Two options (see page 2)
  - Device management
  - User management
- Training discounts and email support

### Premier

Print Audit Premier is designed for office equipment dealers and MPS providers who not only require device management, but also wish to offer customers comprehensive user management capabilities in order to add value to their MPS programs. Premier provides virtually unlimited access to licensing for both device and user management solutions. This combination represents a comprehensive print management tool kit used to perform assessments, manage devices, control end user printing behavior, as well as capture revenue.

#### Premier Benefits

- Includes 25,000 units of licensing per month for device and user management, as well as unlimited assessment.
- Unlimited technical support for certified technicians.
- Access to free computer-based training.
- Discounts and promotions with industry partners.
- Promotion and referrals via Print Audit's website.

Learn more – contact your Katun sales representative today,  
or contact Katun customer service at 1-800-328-2965.

For greater benefits and discounts, ask about the Partnership for Profit program.

## Program Comparison

Subscription Offering	Accelerator		Premier
	FM	Suite	
Cost per month (per subscription)	\$250	\$250	\$2,500
Total Cumulative Licensing (per subscription)	2,600 units	250 units	25,000 units

Access to Product Licensing			
Facilities Manager	2,500	No	Yes
Print Audit 6, Secure, Embedded	100	250	Yes
Rapid Assessment Keys	1	1	Yes (unlimited)
Print Audit Assessor Activations (per year)	10	10	Yes (unlimited)

Certification Training			
Free access to computer based training for Facilities Manager	Yes	Yes	Yes
Paid access to instructor based training on all Products	Yes	Yes	Yes (included)

Support			
Unlimited free telephone support (for certified technicians)*	Yes	Yes	Yes
Unlimited email support	Yes	Yes	Yes
Unlimited access to Knowledge Base and forums	Yes	Yes	Yes
Web portal for support case and feature request handling	Yes	Yes	Yes
Dedicated Account Manager	Yes	Yes	Yes

\*Certification Training on Print Audit products is the responsibility of the subscriber and is required in order to access unlimited free telephone support.

Additional Resources			
Web portal for managing licensing and customers	No	No	Yes
Special access to Customer Success Manager (consulting)	No	No	Yes
Special access to industry (Mavens) promotions & discounts	No	No	Yes
Exclusive Access to Premier Vision Reporting Tools	No	No	Yes
Promotion and lead generation through Print Audit web site	No	No	Yes
Exclusive access to Member events and workshops	No	No	Yes